



FUTURE PROOF.

● **Networking Seminar**

**'THE RICHEST PEOPLE IN THE WORLD
LOOK FOR AND BUILD NETWORKS,
EVERYONE ELSE LOOKS FOR WORK.'**

Leveraging your networks is the best way to build business and grow sales. There are so many ways of networking. It's working out what works for you and having a clear plan.

The day will include discussions, demonstrations, role-play, activities and approaches in a safe and fun environment. Make your next booking on www.futureproofyou.com or call us today on + 61 (0)8 8443 5958.

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Course Content

- What's the purpose of networking for you?
- Where should you be networking?
- Developing a networking plan
- The Fundamentals of networking
- Taking the nerves out of networking
- Great ways to introduce yourself
- Ways to remember names and details
- What to do after the event
- How to get out of a conversation
- Having clear networking goals

Learning Outcomes

- Know your networking purpose
- Understand the value of setting networking goals
- Confidence in networking environments
- Knowing what to do with the contacts after the event
- How to turn contacts into business