

● Leadership Seminar

HOW DO YOU DEFINE LEADERSHIP IN TODAY'S CHALLENGING WORK ENVIRONMENT?

What is Leadership and how do you define it in today's challenging work environment? Effective Leadership is about building relationships and influencing others to achieve tangible outcomes through behavioral change. Leadership builds people, processes, businesses and the future success for the organisation and the individual.

Irrespective of the economic, social or cultural environment, well-developed Leadership competencies help differentiate outstanding performers and contribute to effective performance outcomes.

This Course Seminar assists business professionals to develop their Leadership capabilities through the 9 principles of leadership - engage, encourage, embrace, enable, excite, empower, envision, educate and equip, by building stronger and more constructive relationships. The day includes discussions, demonstrations, role-play and activities in a safe and fun environment.

The "What" of Leadership

- Defining Leadership
- Character of a Leader
- The 9 principles of Leadership - Overview
- Three theories of Leadership

Situational Leadership

- Telling
- Selling
- Participating
- Delegating

The 9 Principles Of Leadership - Specific

- 1) Engage** Be present in your teams' work environment
- 2) Encourage** Embolden your followers
- 3) Embrace** Set high standards, lead by example
- 4) Enable** Allow your followers to perform at their highest level
- 5) Excite** Motivate your team to go beyond themselves
- 6) Empower** Inspire through purpose, values and beliefs
- 7) Envision** Instil belief, enthusiasm and hope in your team
- 8) Educate** Stimulate & challenge your followers' thinking
- 9) Equip** Through individual and team coaching and mentoring

Emotional & Social Intelligence

- A Key Leadership Tool

- Use of Emotions To Facilitate Thought Leadership and Problem Solving
- Reason Effectively With Emotional Information
- Perceiving Emotions - Getting to Consensus
- Understanding Emotions - Setting an Agreement
- Using Emotions - Terms of the Agreement

Modeling The Way

- Determining the way
- Being an Inspirational Role Model
- Influencing Others' Perspectives
- Setting the Agenda - Guiding The Process
- Accountability, Responsibility & Effectiveness

Inspiring A Shared Vision

- Choosing Your Vision/ Communicating Your Vision
- Identifying The Benefits For Others
- Delivering The Message - Body Language And The Power Of Posture
- It's Not Just What You Say, But Also How You Say It

Challenging The Process

- Peak Leadership Performance In the Workplace
- Developing A Positive Leadership Culture
- Behavioural Change = Cultural Change
- Developing Your Inner Innovator/ Lobbying For Change